

**Job Opening:**

**Inside Sales**

**Job Description:** The Inside Sales professional will spend time by phone and over the internet searching for and contacting Training and Development professionals in large firms to explain PCI Global's way of making leadership and management training exciting, involving and fun through our extraordinary computerized business simulations.

The goal is to get appointments for more senior PCI sales people to visit those training professionals in order to make a sale and start a long term profitable relationship with them; through your efforts.

**Potential:** After 18-24 months of success in securing such appointments, this position can be promoted into an account executive and outside sales professional. Training, coaching and feedback will be provided.

**Job Requirements:** Must be a high-energy, intelligent individual with an excellent telephone voice who has had some sales experience. Good listener who has an instinct for building relationships quickly. Must have own transportation. Must speak English well.

**Salary/Benefits:** Base compensation plus commissions on all sales made. Also provide medical/dental plan, 401(k) plan, holidays and vacation, and an opportunity to purchase company stock.

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